



Corporate HQ, Dhaka

- Job Title** : **Head of Liability Marketing & Cash Management (SVP to SEVP)**
- Position Summary** : Reporting to the Head of Business, this position will look after the overall Liability Marketing and Cash Management operations of the Bank. The primary work for this position will include the following:
- Monitor & Mobilize Corporate Deposits of the Bank. Initiate and retain Relationships with Existing Customers.
 - Visit Customers regularly to strengthen relationships. Bring in new business. Monitor the entire Collection process from proposal submission to service initiation.
 - Monitor closely with other departments to ensure smooth delivery of solutions to customers.
 - Manage to source low-cost deposits, contribute to managing corporate deposits ensuring optimum prices for the Bank to achieve business targets.
 - Maintain optimistic relationships and represent the Bank with reputed corporate houses and priority-based individual clients. Implement an integrated Cash Management process.
 - Monitor MIS report & various corporate related report based on corporate deposit portfolio.
 - Execute business deals and put effort to build confidence as an efficient leader of the team. Add value to the clients by strengthening business relationships.
 - Make continued progress in developing market focus, product offering, pricing & income.
 - Follow up and monitor branches to achieve corporate liability targets.
- Experience** : 13 to 15 years of banking experience including 03 (three) years in a similar role
- Educational Qualifications** : Masters preferred from any recognized university
- Salary** : Negotiable
- Reporting to** : Head of Business
- Age** : Not Applicable
- Job Location** : Dhaka

Please email your updated CV to hrd@onebank.com.bd or send it to **Human Resources Division, ONE Bank PLC, Corporate HQ, 46, HRC Bhaban, Kawran Bazar C.A., Dhaka-1215**